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FatPipe Networks Taps Reliance Communications Global Head of Sales to Lead India Sales Operations

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FatPipe® Networks, the inventor and multiple patents holder of SD-WAN technology announced today that Mr. Praveen Shinde has joined the FatPipe senior management team as Vice President of India Sales for FatPipe Networks.

In his last assignment, Mr. Shinde was the Global Head of Data Services for Reliance Communications Ltd, India responsible for Sales of Data and Managed Services. Prior to Reliance Communications Praveen worked for Bharti Airtel and Global Telesystems. Praveen received his B.E and MBA and has over 22 years of work experience.

"Praveen is a great addition to the FatPipe team," said Dr. Ragula Bhaskar, CEO of FatPipe Networks. "His sales experience and his industry knowledge make him an ideal person to lead the India sales effort."

"I am very excited to be a part of FatPipe and join them in transforming SD-WAN. I am excited to shape the customers' journey towards gaining control of their network with Application-specific QoS, Multi-Path Security, and more," said Praveen. "FatPipe Networks, with over two decades of SD-WAN experience, is well placed to bridge this gap between current market needs and the traditional WAN connectivity that enterprises use."

FatPipe obtained the highest rating amongst SDWAN edge products in a Gartner survey of end users, with the highest product rating as well as top rank for customer support. 100% of FatPipe customers said that they would recommend FatPipe to others.