



Annual Report 2018-19

FATPIPE NETWORKS

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Select Customers



Customer Quotes

This device is amazing. How do you do that? It's like Voo Doo! – *IT Director*

I highly recommend FatPipe MPVPN's to any organization that has mission critical needs to maintain communications across the Internet. – *Manager, Computer Technology*

FatPipe's robust QoS allowed us to move to a more competitively priced circuit with much higher bandwidth at no additional cost over what we were spending on MPLS circuits – *Chief Technology Officer*

FatPipe's team of professionals undoubtedly is a superb compliment to its excellent networking device products. I cannot say enough good things regarding the products and the support I receive from FatPipe. – *Information Technology Manager*

FatPipe provides a unique advantage for customers that want control over their DNS. We now have total control of our DNS from request to resolution using SmartDNS. The response time is better, and it's quicker to issue out new public addresses when needed, – *Team Lead, Network and Telecoms Engineer, Systems Engineering*

FatPipe Support gives instant attention to any issue. They are patient in explaining and answering any of my questions. FatPipe support has helped my growth in not only my understanding of the product, but in the arena of advanced networking and routing as well - *systems Administrator*

FatPipe's Support team was very knowledgeable and friendly. They were able to quickly answer questions and assist with the issues I was having. As usual, I had a very positive experience with a very knowledgeable support staff. I wish all support calls went this well. – *Information Technology Manager*

I was very happy to receive the response so quickly to my inquiry so that I could pass along the answers to my managers. Timeliness of the response was a great positive. – *Network Manager*

Responsiveness from support is excellent. All my concerns were resolved in a timely manner. – *Systems Administrator*

The whole call was a great experience in how to handle support calls. Both technicians I dealt with were very helpful. I don't think this experience could be improved upon. – *Director of Information Technology*

We just love your product. I could just about be a spokesperson for your product, that's how much we love it! – *Network Administrator*

We love WARP, especially for the DNS failover. It simplifies processes that would take days for a network engineer to do, and we don't have to be on premise to fix the problem if failure occurs. That makes WARP a very valuable product. – *Network Security Engineer*

It is a pleasure to do business with you. I don't think I have had an easier company to deal with. Your tech support guys are knowledgeable, fast to respond and resolve issues very quickly. – *Network Administrator*

We love the unit we have; it's been trouble free and extremely reliable. – *Systems Administrator*

We realized that as we start offering more content outside of our (local area) network, we had to have some kind of automatic failover. Only FatPipe offered a solution that is easy to implement and does not require using the same ISP. – *MIS Director*

The MPVPN units are one of my favorite devices of all time for security and reliability. FatPipe proprietary IPsec is robust and less vulnerable to attacks from outside hackers. – *IT Director*

We've enjoyed a major increase in bandwidth with minimal monthly cost (for the cable connections). FatPipe quickly paid for itself. – *Network Administrator*

We have had three instances where WARP has already paid for itself. – *Operations Manager*